



錦州銀行股份有限公司
Bank of Jinzhou Co., Ltd.*

(a joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 0416)

(Stock Code of Preference Shares: 4615)

REPLY SLIP
THE ANNUAL GENERAL MEETING FOR THE YEAR 2017

To: Bank of Jinzhou Co., Ltd. (the "Bank")

Name(s) and registered address(es) of shareholder(s) ^(Note 1): _____

Number of shares held ^(Note 2): _____ domestic shares/ _____ H shares;

Pledged domestic shares/H shares of _____ shares, representing _____ % of domestic shares/H shares being held.

I/We intend to attend (in person or by proxy(ies)) the 2017 annual general meeting of the Bank to be held at the meeting room of 34th Floor, No. 68 Keji Road, Jinzhou City, Liaoning Province, the People's Republic of China (the "PRC") at 9:30 a.m. on Tuesday, 29 May 2018.

Date: _____ 2018

Signature of shareholder(s): _____

Name of shareholder(s): _____

Notes:

1. Please insert full name(s) (in Chinese or English) and registered address(es) as shown on the register of members of the Bank in block letters.
2. Please insert the number of shares registered in your name(s) and delete as inappropriate. If no number is inserted, this reply slip will be deemed to relate to all shares in the capital of the Bank registered in your name(s).
3. Reference is made to the notice of the annual general meeting of the Bank dated 13 April 2018.
4. This completed and signed reply slip should be returned to the Bank on or before Wednesday, 9 May 2018. For holders of domestic shares of the Bank, the reply slip should be lodged with the registered address of the Bank in the PRC at No. 68 Keji Road, Jinzhou City, Liaoning Province, the PRC, by hand or by post. For holders of H shares of the Bank, the reply slip should be lodged with the H share registrar of the Bank, Computershare Hong Kong Investor Services Limited, at 17M Floor, Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong, by hand or by post.

* *Bank of Jinzhou Co., Ltd. is not an authorized institution within the meaning of the Banking Ordinance (Chapter 155 of the Laws of Hong Kong), not subject to the supervision of the Hong Kong Monetary Authority, and not authorized to carry on banking and/or deposit-taking business in Hong Kong.*