



錦州銀行股份有限公司
Bank of Jinzhou Co., Ltd.*

(a joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 0416)

(Stock Code of Preference Shares: 4615)

REPLY SLIP
THE DOMESTIC SHAREHOLDERS' CLASS MEETING

To: Bank of Jinzhou Co., Ltd. (the "Bank")

Name(s) and registered address(es) of shareholder(s) *(Note 1)*: _____

Number of shares held *(Note 2)*: _____ domestic shares;

Pledged domestic shares of _____ shares, representing _____ % of domestic shares being held.

I/We intend to attend (in person or by proxy(ies)) the class meeting of the holders of domestic shares of the Bank to be held at the meeting room of 34th Floor, No. 68 Keji Road, Jinzhou City, Liaoning Province, the People's Republic of China (the "PRC") on Tuesday, 29 May 2018 immediately after the conclusion of the 2017 annual general meeting of the Bank to be held on the same date.

Date: _____ 2018

Signature of shareholder(s): _____

Name of shareholder(s): _____

Notes:

1. Please insert full name(s) (in Chinese or English) and registered address(es) as shown on the domestic share register of members of the Bank in block letters.
2. Please insert the number of domestic shares registered in your name(s). If no number is inserted, this reply slip will be deemed to relate to all domestic shares in the capital of the Bank registered in your name(s).
3. Reference is made to the notice of the class meeting of the holders of domestic shares of the Bank dated 13 April 2018.
4. This completed and signed reply slip should be returned to the Bank on or before Wednesday, 9 May 2018 and should be lodged with the registered address of the Bank in the PRC at No. 68 Keji Road, Jinzhou City, Liaoning Province, the PRC, by hand or by post.

* *Bank of Jinzhou Co., Ltd. is not an authorized institution within the meaning of the Banking Ordinance (Chapter 155 of the Laws of Hong Kong), not subject to the supervision of the Hong Kong Monetary Authority, and not authorized to carry on banking and/or deposit-taking business in Hong Kong.*